

## TransCore Florida Experience

TransCore has been working in FDOT District Three and the panhandle of Florida for the past 17 years starting in the Pensacola region with a Design Build Operate and Maintain (DBOM) contract. This contract was a first of its kind in the state of Florida at that time. Through that contract TransCore built the RTMC in the region and maintained and operated the RTMC over the next decade. This contract was extended for two additional years. During this time TransCore continued to maintain all the ITS infrastructure in the district and when the FDOT Central Office RTMC was established TransCore was able to transition seamlessly back to the state. From that point on TransCore has been awarded several additional ITS contracts in the region and to this day is still maintaining the network in this area and all of FDOT District Three .

As many in the District Three region know, TransCore is the industry leader in design, deployment, integration and maintenance of ITS for agencies across Florida and our mission specifically for the District Three area is simple; *be a partner to our customers*. From company inception, our focus has been solely on transportation. TransCore's history traces back to 1939 when we delivered radio communications for the country's first toll road in Pennsylvania. Today, we're developing the nation's largest express lanes, creating smarter traffic systems, and managing highly anticipated vehicle-to-vehicle programs.

TransCore's capabilities in the region are second to none. We have provided maintenance for the Bay, Calhoun, Escambia, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon, Liberty, Okaloosa, Santa Rosa, Wakulla, Walton and Washington Counties without any performance measure issues for the past 7 years under two District Three ITS contracts. TransCore can furnish the labor, materials, equipment, tools, transportation, supplies and testing required to perform preventive, emergency and general maintenance on all ITS and ATMS devices located within the District Three region as a seamless extension to any entity. TransCore already has a strong, experienced team in place to meet any program goals and initiatives. Our maintenance service offering centers on being timely, cost effective, and providing proven solutions for the region. TransCore brings together an extremely broad set of talent and experience in maintaining ITS and ATMS contracts throughout the State. We are driven by our customer-oriented philosophy, as evidenced by the on-going, and many long-term relationships established with all Districts in Florida.

TransCore's specialized and dedicated employees are strategically, and industry aligned. Every day we anticipate the needs of our customers, with current trends and innovations, to provide the most effective and efficient long-term solutions. Our 4,000+ professionals span the globe with 80+ offices across the United States and an additional eight worldwide. Our Florida region, employing more than 350 professionals, provides a full range of ITS, ATMS and Toll services from our offices located in Tampa, Ft. Myers, Orlando, Miramar, Jacksonville, Pensacola, Tallahassee and Bonifay. For over 30 years, TransCore has provided ITS design, construction, integration and maintenance services for every District in the State, including on-going ITS maintenance services in Districts 1, 3, 4, 5, 6, 7, FTE & Central Office. **In Florida, our staff maintains over 12,000 devices, over 150 permanent generators and over 1,300 miles of fiber and we are proud of our record of providing maintenance for more FDOT Districts counties and cities than any other ITS firm in Florida.**

In this region, TransCore has been the ITS maintenance provider since 2010. ***We don't assume this role as a point of pride, but instead as one of responsibility and commitment.*** TransCore offers tailored maintenance services to each of our individual customers responding to their every need on a 24/7/365 basis for all types of emergencies. We have responded to emergencies created by events such as hurricanes, vehicular accidents, animal fatalities, power failures and vandalism. It is difficult to eliminate many of these

catastrophic events as they are typically caused by forces that allow little to no control. When an emergency does occur, the response is critical, and we have proven to be a partner.

This wide-ranging base of knowledge, skills, and experience translates into customer receipt of stable, reliable, and quality products and services. In addition, our resources allow timely mobilization of personnel and services to accomplish any necessary or required task by our customer. Because of our long-term relationship with FDOT, TransCore takes great pride in exceeding expectations. Our communication professionals are dedicated to the maintenance of conventional and advanced technology communications systems. Our commitment to customer support is second to none. We are staffed and equipped to provide ongoing installation and maintenance support for a variety of vendors' devices. The specific organization of our staff for this contract will start with our center of operations in Bonifay and expand to our office in Pensacola as well as our base in Tallahassee. Currently we have three technicians who live in Tallahassee who will be capable of supporting this contract, three technicians in Pensacola and the remainder of our technician base in Bonifay. Drawing on our statewide staff of technicians may be necessary in some circumstances, but the geographic split of our current District Three staff will provide for a well distributed and aligned group of individuals to respond in an efficient and effective manner to your system.

TransCore has provided installation, maintenance and system enhancements to District Three over the past 17 years. Our team knows this area ITS infrastructure. This experience gives TransCore the unique ability to understand the ITS WAN network, signal operations, and ITS Devices from end-to-end. TransCore understands that the primary goal is to maintain the any system to the highest level of availability possible. TransCore has a broad range of support staff to assist our client with all aspects of daily requirements. Because of TransCore's diverse experience, staff and skill set, we will support all activities including:

- ❖ Coordination with ongoing construction projects
- ❖ Plan review
- ❖ Plans production and as-built modifications
- ❖ ITS/ATMS installation and integration services
- ❖ ITS/ATMS upgrades of existing equipment
- ❖ Signal installation and maintenance and operations
- ❖ Adaptive signal control
- ❖ Grounding and surge protection systems and related equipment
- ❖ Security devices for installations
- ❖ Computer applications / database management
- ❖ Communications installation, troubleshooting and maintenance including fiber optic cable
- ❖ Inventory control and management
- ❖ Computer hardware troubleshooting and repair
- ❖ Electrical design and generator installation analysis
- ❖ ITSFM Data gathering and entry

TransCore's philosophy is to provide reliable, efficient, effective service and maintenance practices through qualified field personnel. Our project management techniques are proven over the last 25 years right here in the State of Florida. TransCore will continue to incorporate this same approach/philosophy to meet and exceed the requirements of any local agency. TransCore has continuously and successfully maintained networks, even though the adversities of hurricanes and other harsh weather conditions. No other maintenance contractor has the footprint and experience that TransCore has in Florida. This ensures that any agency will benefit from having the most dependable and reliable system possible by the application of our experience and vast amounts of resources.

IT NETWORK MANAGER	\$ 115.59 / HR
NETWORK ADMINISTRATOR	\$ 106.56 / HR
ITS PROJECT MANAGER	\$ 125.00 / HR
COORDINATOR/ADMINISTRATIVE ASSISTANT	\$ 50.00 / HR
ITS MAINTENANCE TECH	\$ 75.00 / HR
ELECTRICIAN	\$ 90.00 / HR
SYSTEM AND UTILITY LOCATE TECH	\$ 68.00 / HR
FIBER TECHNICIAN	\$ 95.00 / HR
ITS MAINTENANCE FOREMAN	\$ 85.00 / HR